



Ainstainer Group

Your reliable IT Outsourcing partner

Ainstainer Group provides establishment and support of dedicated software development teams to help companies extend their IT department or establish their development center in Ukraine.

About Company

The organization is privately held, its office is situated in Kharkiv, Ukraine. The management of Ainstainer Group is made up of its three founders - software development experts with a profound experience.

We have helped business owners and software houses from Germany, Denmark, Belgium, the Netherlands and the USA.

Company profile

Company name	Ainstainer Group
Years in business	Since 2008 (Date of incorporation May-05)
Shareholders	Active managers
Ownership/legal form	Company Limited
WWW	www.ainstainer.com
Headquarters	79 Pushkinskaya Street, 4th floor, 4 room Kharkov, Ukraine, 61000 E-mail: sales@ainstainer.com Phone: +380 577 041 257 Time zone: EET (Eastern European Time), GMT + 2

Services

Client team

The purpose of this service is to let companies extend their existing teams or create their own team in Ukraine.

We comprise a team according to the customer's requirements to work remotely under the customer's direct control. Our services include recruiting and retention, back-office and operations support. The customer manages his team as he would manage his on-site team, therefore preventing lots of outsourcing failures.

Our recruiting department searches for the developers, which is free of charge and would take 1-6 weeks depending on the skills required. The resumes of suitable candidates are sent to the customer. Then he can interview the programmers via telephone or Skype.

The programmers are monthly paid. Payment consists of the developer's salary and the additional cost (which includes office costs, equipment, internet access, staff retention, taxes and fee for the company). The additional cost depends on the number of team members, the more developers are in the client team, the lower is the additional cost for each developer.

This service is oriented to long-term relationships. The customer achieves the best development quality by selecting the most talented resources and building the team spirit, yet without investing costs and efforts into hiring process, establishment and support activities. The team is flexible to scale up/down; the salaries of each team member are under customer's control. An employee is a member of the client team with its own culture, style of work and management structure. Each team member can communicate directly with the client, discuss openly various issues and suggest solutions.

Startup team

The service “Startup team” is the same as “Client team” but with the following differences:

This service is intended for startup companies, which would like to have their own development team in Ukraine. This service is provided at cost price. Cost price consists of office costs, equipment, internet access, staff retention, taxes but without fee for the company. You get your team at cost price, but if you would like to have more developers in future to enlarge your team, the fee for the company is to be paid for them. The more developers you hire the less is the fee for the company.

Ainstainer Group also confers consulting services relating the process of outsourcing and team management.

Offering such a service we help companies to grow, to establish themselves at the market, be competitive and develop together with our company.

Agile team

Ainstainer Group innovatively focuses on establishing Agile Teams in Ukraine. **The mission of the service is to combine Agile benefits (time to market, performance and quality) with nearshore outsourcing benefits (availability of qualified talents, cost reduction, scaling up/down without local layoff).**

Applying Agile methods helps Teams work more effectively and stay out of all the outsourcing problems. Teams have a shared ownership, support personal relationship and decide upon the architecture together. We mainly focus on people instead of adding more processes and do our best to collaborate with individuals who develop software as a team sport and are already proud of the system, esteem Agile way of working and knowledge sharing.

Our core values:

- People first
- Customer's intimacy
- Quality without compromise
- Knowledge sharing

The service's life cycle:

1. We get your request and define your expectations
2. We search for the right candidates, examine them and provide you with the resumes of the developers that match your requirements and expectations
3. You make your choice interviewing and selecting those you liked
4. We hire the personnel for you and set up the team
5. When the team has been established, they travel to the client's office to work together for 2 iterations to:
 - a. Get insight into the domain and the client's business
 - b. Norm the sessions for the team
 - c. Form personal relationships
 - d. Take pride of the system
6. After 2 iterations the team returns to the Ukrainian office where:
 - a. The same Scrum rules are employed
 - b. Video conferencing is used for communication
 - c. Planning poker with digital tools are applied to estimate
 - d. Digital Scrum boards are exercised to track tasks and progress

What makes Ukraine a successful IT Outsourcing destination:

1. High Skills Concentration
 - a. More than 40% of research programs of the former Soviet Union were conducted in Ukraine.
 - b. Great number of higher educational establishments, scientific and research institutes are located in Kharkiv – Silicon Valley of Ukraine
2. Flawless communication
 - a. Slight cultural and time difference
 - b. English is spoken at an advanced level
3. Convenient geographical position
 - a. 2 hours direct flight from main European cities
4. Visa-free conditions for EU citizens

Benefits of collaboration with us:

- Opportunity to manage your team
- Confidentiality
 - All intellectual property rights lie solely with the client
 - Isolated working zone and separated network can be established
 - NDAs can be drawn directly with each team member
- Flexibility
- No dependence on Service provider
 - Should any customer decide to break up a partnership, Ainstainer Group can provide the on-site team with an attrition plan.

Contacts

See how your business can benefit with Ainstainer Group. Contact us to find what we can do for you at sales@ainstainer.com or use the contact form. We'll get back to you as soon as possible.

Contact Information

General Inquires: info@ainstainer.com

Sales department: sales@ainstainer.com

Support: support@ainstainer.com

Recruitment: gointo@ainstainer.com

Travel manager: biztrips@ainstainer.com